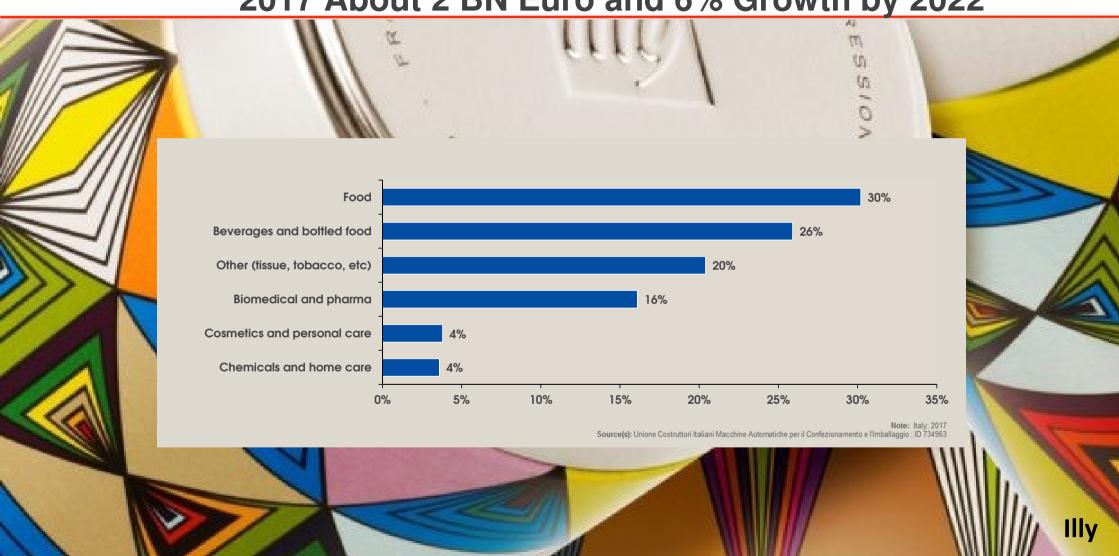


Da Evento di Settore a Piattaforma Integrata di Business e Contenuti per la filiera della Stampa Professionale

Change is a Process not an Event!



Italy Packaging Industry – Robust & Growing 2017 About 2 BN Euro and 6% Growth by 2022





Key For Future Success – Operational Efficiency

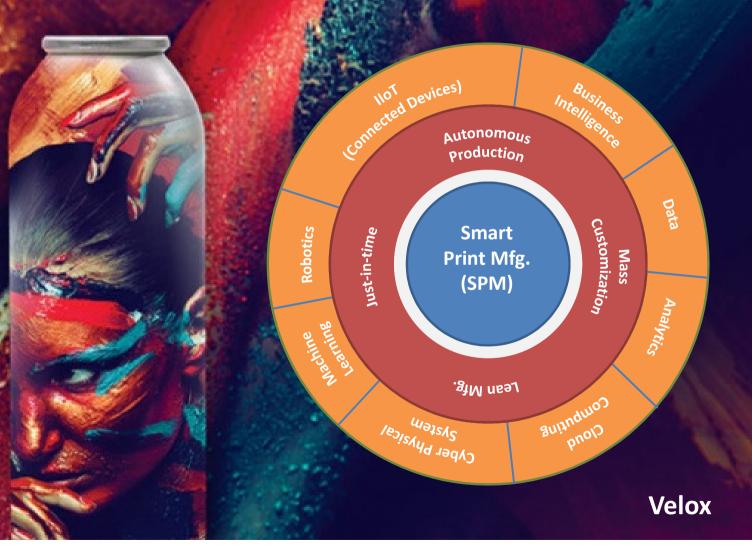




New Opportunities Requires Rethinking Smart Print Manufacturing

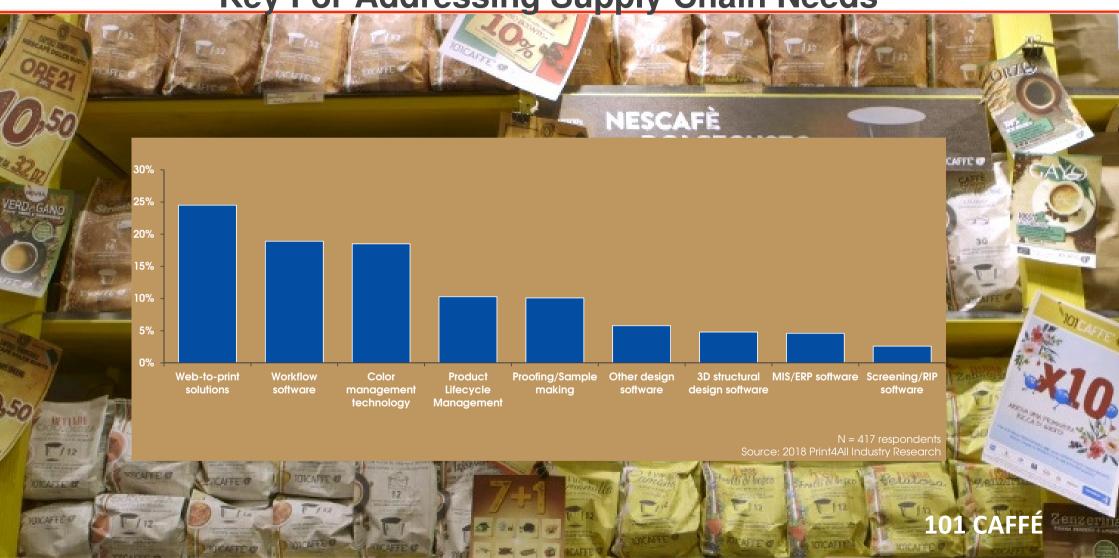
Using advanced technologies and manufacturing processes to streamline inputs (customers, job onboarding, and production resources) to optimize every stage of production, eliminating or minimizing manufacturing inefficiencies and errors while maximizing uptime and execution

Digital technologies are enablers!





Print Automation
Key For Addressing Supply Chain Needs

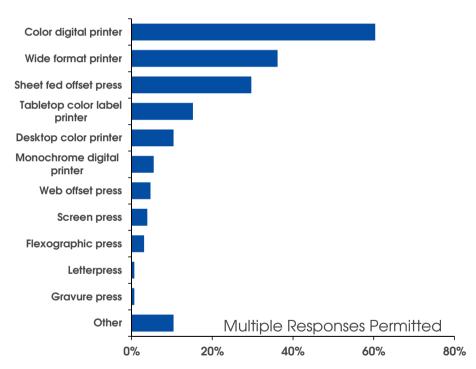




Planned Investment By Print Service Providers

Commercial Printing

Q90: What type(s) of printing equipment will your company be considering in the next twelve months?

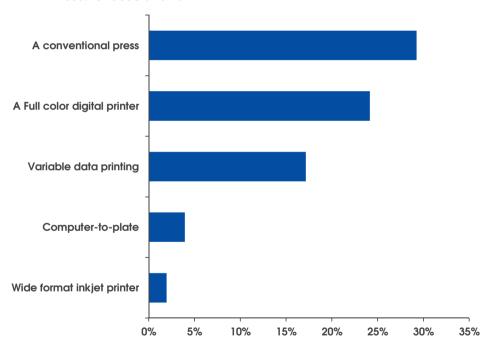


N = 124 respondents in Commercial Printing with at least 20% of their print business in either Publishing or Promotional applications that are considering buying printing equipment in the next 12 months

Source: 2018 Print4All Industry Research

Packaging

Q23: If you could upgrade your company's printing capabilities in any way, regardless of cost, which of the following would you want most? Choose and rank.

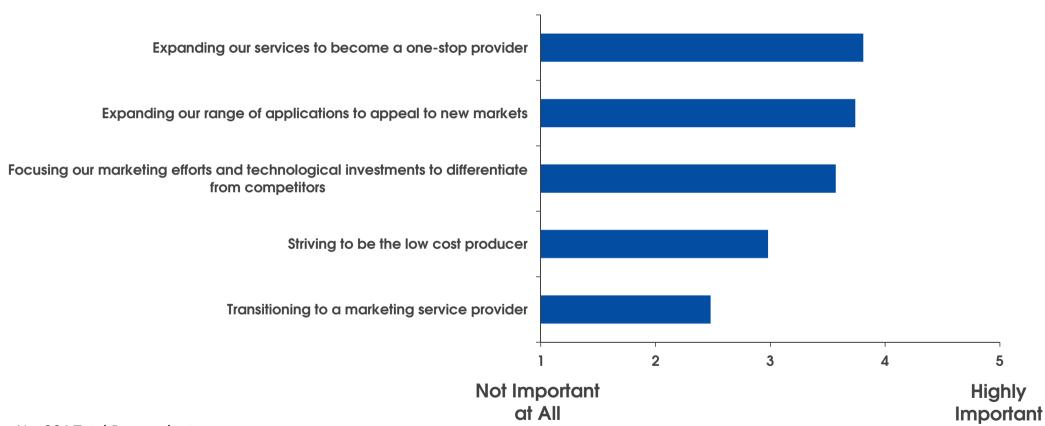


N = 99 respondents in Packaging Source: 2018 Print4All Industry Research



New Business Initiatives

Q60: How important are each of the following initiatives on a scale of 1 to 5? (Means)

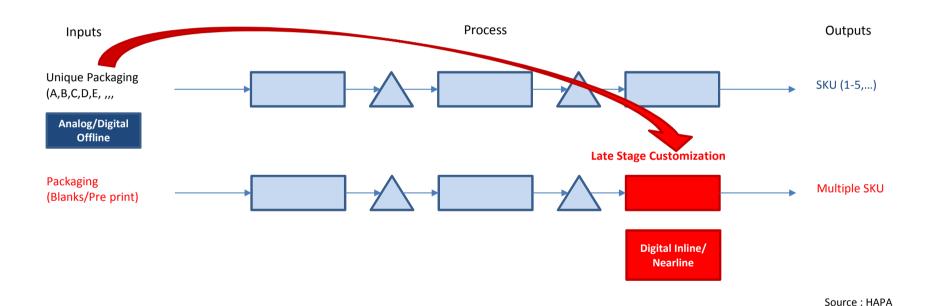


N = 304 Total Respondents

Source: Looking for BIG Opportunity in Graphic Communications & Specialty Printing; InfoTrends 2017

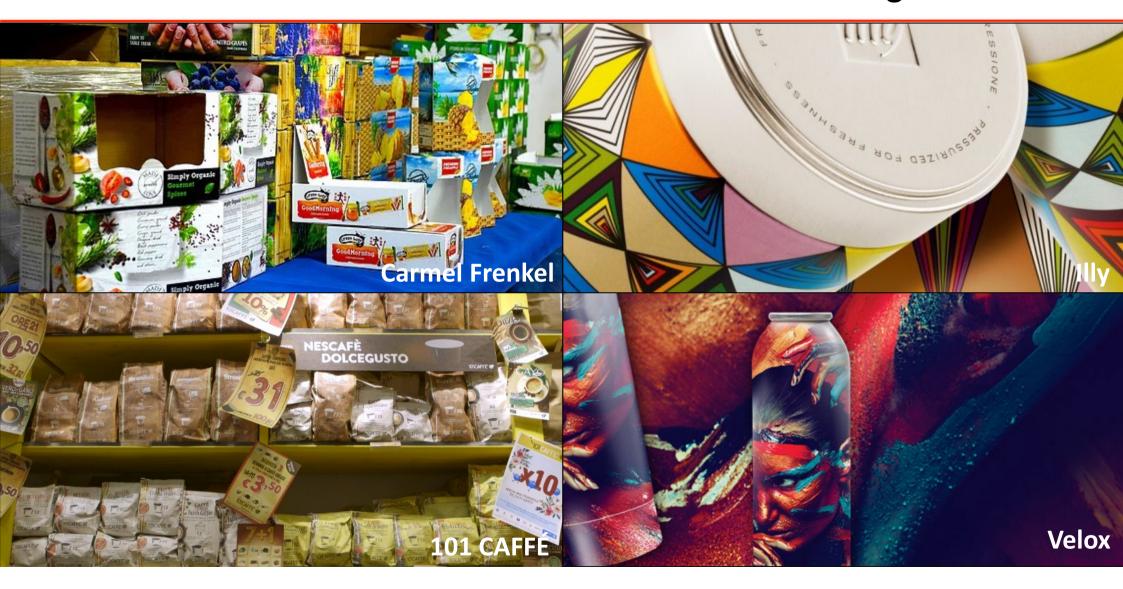


Late Stage Manufacturing – Reimaging Supply Chain





Mass Customization is ... Here and Growing



Grazie Mille....







